

2014 STATE MEETING TRADE SHOWS



Get in touch with the buyers you want to reach in the Multifamily Affordable Housing Management business. SAHMA State Meetings offer excellent exhibit opportunities. Here's your chance to generate new sales leads and get referrals; assess the competition; enhance relationships with existing customers; and show your support for the Southeastern Affordable Housing Management Association (SAHMA).

Refer to application for the exhibit date and hours of each state.

All State Meeting Trade Shows include at a minimum:

- Covered 6 ft. table
- 2 chairs
- Wastebasket
- Booth Sign

** Kentucky Trade Show provides a minimum space of 8'x8' per exhibitor plus the items listed above**

All vendors will receive:

- Setup/Dismantle information - 2 weeks prior to event
- Pre-registration list - 2 weeks prior to the event
- Table/Booth assignments - available on site at event

None of the meeting locations, nor SAHMA, maintain insurance covering exhibitor's property.

RSVP: Registration will close for each show 10 business days prior to the event.

Mail completed form to the address below *(credit card or checks accepted)*

OR Fax to 800.743.8278 *(credit card payments only)*

Please send both Part 1 and Part 2 for your application to be complete.

ATTIRE: Business Casual is suggested. The temperature in conference facilities and training rooms is difficult to control. Please dress accordingly.

SPECIAL NEEDS: SAHMA complies with Title II of the Americans with Disabilities Act (ADA). If you have special physical, dietary, or other needs, please contact SAHMA at 800.745.4088 prior to the meeting.

SAHMA • 5570-J TULANE DR • ATLANTA, GA 30336 • P 800-745-4088 • F 800-743-8278

2014 STATE MEETING TRADE SHOW APPLICATION • PART 1

GEORGIA: FEB. 25 6:00 - 8:30 pm
Grand Hyatt Atlanta
3300 Peachtree Rd, NE
Atlanta, GA 30305 - (404) 237-1234
Trade Show Chair: Jeff Cowan
(229) 548-0266 - jcowan@ambling.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

SOUTH CAROLINA: MAR. 20 4:45 - 6:45 pm
Columbia Metropolitan Conv. Center
1101 Lincoln St
Columbia, SC 29201 - (803) 545-0001
Trade Show Chair: Neal Munn
(864) 845.4014 - tneal@rhinomarketing.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

ALABAMA: MAR. 25 12:30 - 2:15 pm
Hyatt Regency Birmingham - Wynfrey Hotel
1000 Riverchase Galleria
Birmingham, AL 35244 - (205) 987-1600
Trade Show Chair: Bill Welden
(205) 933.1020 x 111 - billw@spm.net

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

FLORIDA: APR. 16 11:45 - 1:30 pm
Hyatt Regency Jacksonville
225 E Coastline Drive
Jacksonville, FL 32202 - (904) 588-1234
Trade Show Chair: Chasity Brown
(850) 942-4777 - oakridge@goodwillbigbend.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

MISSISSIPPI: APR. 23 4:30 - 6:00 pm
Hilton Jackson
1001 East County Line Road
Jackson, MS 39211 - (601) 957-2800
Trade Show Chair: Diane Rayborn
(601) 936-0571 - dpowell@themichaelsorg.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

NORTH CAROLINA: MAY 7 5:15 - 7:45 pm
Sheraton Greensboro
3121 High Point Road
Greensboro, NC 27407 - (336) 292-9161
Chairs: Sandy Lucas & Pat Somers
slucas@partnershippm.com; psomers@partnershippm.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

KENTUCKY: MAY 14 11:30 - 1:15 pm
Galt House East
141 North Fourth Avenue
Louisville, KY 40202 - (502) 589-5200
Trade Show Chair: Kim Klein
(502) 473-5443 - kklein@glickco.com

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

TENNESSEE: MAY 20 11:45 - 1:45 pm
Embassy Suites Murfreesboro
1200 Conference Center Blvd
Murfreesboro, TN 37129 - (615) 890-4464
Trade Show Chair: Rosie Hughey
(901) 475-1818 - foxhollow@uchinc.org

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

PUERTO RICO: JUNE 9 7:30 am - 3:30 pm
Conrad San Juan Resort - Condado Plaza
999 Ashford Avenue
San Juan, PR 00907 - (787) 721-1000
Trade Show Chair: Betsy Eddy
(800) 745.4088 - betsy.eddy@sahma.org

Included booth reps:
email required

Additional reps:

1. Name: _____	Email: _____
2. Name: _____	Email: _____
3. Name: _____	Email: _____
4. Name: _____	Email: _____

2014 STATE MEETING TRADE SHOW APPLICATION • PART 2

Company Contact: _____

Company Name: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Company Type: *(required for booth placement)* _____

All correspondence will be sent to the designated booth representative's email addresses

FEES: INCLUDES 2 REPS PER BOOTH

SAHMA Members: \$295 single show

Non-Members: \$395 single show (includes 2 reps per booth)

- Additional reps \$50 each

- Electricity: \$75 per show

CHECK BELOW ALL THAT APPLY AND TOTAL THE FEES ON THE RIGHT.

<input type="checkbox"/> Georgia - Tuesday, February 25, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> South Carolina - Thursday, March 20, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Alabama - Tuesday, March 25, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Florida - Wednesday, April 16, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Mississippi - Wednesday, April 23, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> North Carolina - Wednesday, May 7, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Kentucky - Wednesday, May 14, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Tennessee - Tuesday, May 20, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____
<input type="checkbox"/> Puerto Rico - Monday, June 9, 2014	+	<input type="checkbox"/> Additional reps _____ x \$50	+	<input type="checkbox"/> Electricity @ \$75	= \$ _____

TOTAL

PAYMENT METHOD:

☐ Check payable to SAHMA enclosed in the amount of \$ _____

☐ Credit Card

Name as it appears on card: _____

☐ Visa

☐ Mastercard

☐ Amex

☐ Discover

Credit Card # _____ Exp Date: _____

Card Address: _____

City/State/Zip: _____

OFFICE USE ONLY

Date: _____

Ref #: _____

Terms: Full payment for exhibit space must be made no later than 30 days prior to the event. You should sign up and pay for all shows on one registration form to receive the volume discount. If full payment for exhibit space is not received 30 days prior to the event, SAHMA shall have the right to consider this agreement terminated and may lease the space to another exhibitor.

Cancellation Policy: Application fee may be refunded less a \$75 cancellation charge if the cancellation is received in writing 10 business days prior to the trade show. NO SHOWS ARE RESPONSIBLE FOR FULL REGISTRATION FEE! Electricity and Additional Rep fees are non-refundable.