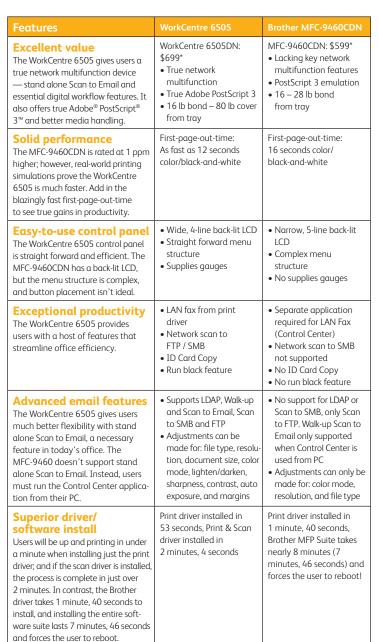


Competitive Face-off Xerox® WorkCentre® 6505 vs. Brother® MFC-9460

With the WorkCentre 6505, customers get:

- Excellent value
- Solid performance
- Better ease-of-use
- Advanced functionality
- The Xerox Total Satisfaction Guarantee







Better real-world performance

The Brother MFC-9460CDN has a slightly faster print engine at 25 ppm color/monochrome output. However, the WorkCentre 6505 outperforms the Brother device in real-world office environments, easily handling Adobe Acrobat PDF files, Microsoft® Office® documents, and everyday general office files. In fact, the WorkCentre 6505 device's first-page-out-time is 4 seconds faster than the MFC-9460CDN, which is particularly important considering most office print jobs are less than 3 pages in length.

Product specifications	WorkCentre 6505	Brother MFC-9460CDN
Print speed (up to)	24 ppm color / black	25 ppm color / black
First-page-out-time	As fast as 12 seconds color / black	As fast as 16 seconds color / black
Processor	533 MHz	400 MHz
Memory (std / max)	256 MB / 768 MB	160 MB / 384 MB

Real-world perform	nance**	WorkCentre 6505	Brother MFC-9460CDN
	2-page Acrobat PDF	16 seconds	28 seconds
E Biss C Bis	1-page B/W email	16 seconds	19 seconds
	Photoshop TIFF	11 seconds	15 seconds
	1-page color bar	15 seconds	22 seconds

* All prices are U.S estimated retail prices.

** Tested using industry standard PageSense performance measuring software.

Xerox[®] WorkCentre[®] 6505 Advantages

Excellent copy reproduction



The WorkCentre 6505 gives users an outstanding copy of the original. The lady in the image isn't oversaturated; her skin tones are very similar to the original file. In addition, the yellow text box is much closer in color to the copied page.

The MFC-9460 leaves much to be desired when compared to the original. The lady's skin tone is oversaturated and her left side is almost indistinguishable. In addition, the yellow text box is darker than the copied file.

Mutual Pacific



WorkCentre 6505

Brother MFC-9460CDN

Easy-to-use control panel

For the Xerox WorkCentre 6505, all the major tasks: Copy, Fax, Print, and Scan, are easily accessible by the push of a single button on the control panel. All activities are grouped together making it more efficient for users to interact with the control panel. There is also easy access to speed dial shortcuts when faxing as well as job status and system information.

On the Brother MFC-9460CDN, all the major tasks are available on the control panel, but the layout isn't efficient. Some functions are accessed by interacting with the menu & arrow buttons on the LCD, while others are removed from the LCD, and they are organized by fax, copy, or print. There are speed dial shortcuts on the control panel, but there is no access to job status or system information without navigating the LCD.

Outstanding color output

The benefit of choosing Xerox over Brother is evident in the images shown below.



WorkCentre 6505 • Better detail

• No loss of information



WorkCentre 6505 Accurate transitions



WorkCentre 6505 • Better edge definition

Crisp color transition



Brother MFC-9460CDN

Brother MFC-9460CDN



Brother MFC-9460CDN

photograph with smoother transitions and more life-like quality; the MFC-9460 reproduction is mottled and grainy.

Notice how the WorkCentre

6505 reproduces a

Notice how distinct the borders are in output from the WorkCentre 6505, colors are clearly separated. The MFC-9460 output isn't as precise or crisp.

Xerox WorkCentre 6505

Intuitive navigation and easy-to-read 4-line, backlit LCD with straight-forward menu structure.

Brother MFC-9460CDN

The 5-line back-lit LCD is relatively easy to read, but the menu structure leaves much to be desired and there aren't any toner gauges.



